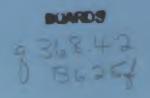
BLUE CROSS OF NORTHEAST OHIO

FINANCIAL AND STATISTICAL STATEMENTS

DECEMBER, 1971

CONDENSED COPY







ASSETS December 31, 1971

| CASH | | |
|--|-----------------------------|-----------------|
| Cash in Banks - Not at Interest | \$ 1,562,834.43 6,438.98 | |
| On Hand | 750.00 | |
| | | \$ 1,570,023.41 |
| INVESTMENTS | | |
| United States Government Securities | 9,196,390.59 | |
| Public Utility Securities | 5,733,750.70 | |
| Industrial Securities | 5,836,407.19 | |
| Common Stock | 280,827.46 | |
| | | 21,047,375.94 |
| ACCRUED INTEREST | | 283,711.45 |
| ACCOUNTS RECEIVABLE | | |
| Group Subscribers - Locally Rated Groups | 4,668,384.94 | |
| Group Subscribers - National Accounts | 7,881,057.06 | |
| Medical Mutual of Cleveland, Inc | 87,428.34 | |
| Ohio Medical Indemnity, Inc | 95,331.15 | |
| Advance Deposit - Health Care Mutual | 75,000.00 | |
| Advances for other Service Plans | 353,544.13 | |
| Advances for Shared Computer Program | 905,512.08 | |
| Advances for Drug Program Central Processing | 905,512.00 | |
| | 103 544 00 | |
| Operation | 103,544.90 | |
| Advance Deposits - City and County Bids on | 50.00 | |
| Hospitalization | 50.00 | |
| Inter-Plan Service Benefit Bank | 1,061,536.47 | |
| | | 15,231,389.07 |
| TOTAL ADMITTED ASSETS | | \$38,132,499.87 |
| | | |
| MEMORANDUM ACCOUNT - NON-ADMITTED ASSET: | | |
| Air Travel Deposit | \$ 425.00 | |
| Leasehold Improvements | 2,942,384.46 | |
| | \$ 2,942,809.46 | |
| | | |

LIABILITIES AND RESERVES December 31, 1971

| UNEARNED INCOME (LEGAL RESERVE) | | \$ 9,305,728.87 |
|---|-------------------------------|-----------------|
| DUE HOSPITALS FOR ACCRUED BILLINGS, INCOMPLETE, UNDISCHARGED AND UNREPORTED CASES | 16,964,343.82 5,340,586.50 | 11,623,757.32 |
| DUE HOSPITALS FOR ADJUSTED PAYMENTS | | |
| Payments (or Refunds) required to adjust tentative payments to audited rates | 3,953,400.00 | |
| Less: Partial Payment of Rate Adjustment | 76,969.70 | |
| | | 3,876,430.30 |
| ACCOUNTS PAYABLE, ACCRUED ACCOUNTS, AND OTHER LIABILITI | ES | |
| General Accounts Payable | 348,618.00 | |
| Unclaimed Checks | 107,898.41 | |
| Medical Mutual of Cleveland, Inc | 314,172.67 | |
| Ohio Medical Indemnity, Inc | 37,770.81 | |
| Income Taxes Withheld from Employees | 6,691.65 | |
| Deposited for Purchase of U.S. Savings Bonds | 3,389.91 | |
| Employees' Matched Savings Investment Plan | 84,778.91 | |
| Employees' Retirement Plan | 2,554.09 | |
| Federal and State Social Security Taxes | 6,038.85 | |
| Accrued Employees' Compensation | 179,485.00 | |
| Deposits for Claims of National Accounts | 2,670,916.39 | |
| National Accounts Syndicate Funds | 1,452,027.90 | |
| Special Fund Reserve Medicare Program - Administrative Expense | 6,464.65 | |
| Advance Deposits - Drug Program | 151,060.00 | |
| Advance Deposits - Ding Flogram | 131,000.00 | 5,476,627.53 |
| RESERVES | | |
| Reserve for Contingencies | | 7,849,955.85 |
| TOTAL LIABILITIES AND RESERVES | | \$38,132,499.87 |
| Total Persons Protected | | 1,785,875 |
| Contingencies Reserve Per Capita | | \$4.40 |
| Contingencies Reserve in Months of | | |
| Hospital and Administrative Expense | | .55 |



STATEMENT OF INCOME AND EXPENSE December, 1971

| | DECEMBER | FIRST | LAST | YEAR TO DATE |
|--|--|--|--|--|
| INCOME Earned Income from Subscribers | \$15,765,626.32 | \$82,284,025.95 | \$89,903,371.36 | \$172,187,397.31 |
| EXPENSE Administrative Expense | 591,199.67 | 3,258,454.15 | 3,333,876.79 | 6,592,330.94 |
| HOSPITAL SERVICES Estimated Incurred Claims at Tentative Rates | 14,681,400.00 | 79,296,400.00 | 83,640,000.00 | 162,936,400.00 |
| RatesTotal Hospital Costs | 358,700.00 | 1,777,900.00 | 2,175,500.00 | 3,953,400.00 |
| Claims, Coordination of Benefits, etc | 90,582.92 | 439,908.77 | 592,440.68 | 1,032,349.45 |
| TO RESERVES FROM SUBSCRIBER INCOME | 224,909.57 | -1,608,819,43 | 1,346,435.25 | - 262,384.18 |
| OTHER INCOME AND ADJUSTMENTS Income from Investments | 106,285.33 -0- 36,779.79 143,065.12 | 675,437.77 - 216,249.86 196,353.96 655,541.87 | 604,422.63 - 8,268.19 217,787.31 813,941.75 | 1,279,860,40 - 224,518.05 414,141.27 1,469,483.62 |
| NET CHANGE IN RESERVES | \$ 367,974.69 | \$ - 953,277.56 | \$ 2,160,377.00 | \$ 1,207,099.44 |



EXHIBIT 20

STATEMENT OF OPERATIONS - 1934 TO DATE December 31, 1971

| | 1934-1968 | YEAR 1969 | YEAR 1970 | YEAR TO DATE | JULY 1, 1934 TO DECEMBER 31, 1971 |
|---|--|---|---|--|--|
| INCOME FROM SUBSCRIBERS | \$1,320,416,818.03 | \$120,251,524.54 | \$140,200,069.37 | \$172,187,397.31 | \$1,753,055,809.25 |
| ADMINISTRATIVE EXPENSE HOSPITAL SERVICES INCURRED | 41,145,551.93 1,279,271,266.10 1,266,888,652.56 12,382,613.54 | 4,399,585.26 115,851,939.28 123,369,879.01 -7,517,939.73 | 5,908,948.84 134,291,120.53 142,171,053.93 -7,879,933.40 | 6,592,330.94 165,595,066.37 165,857,450.55 - 262,384.18 | 58,046,416.97 1,695,009,392.28 1,698,287,036.05 -3,277,643.77 |
| OTHER INCOME LESS OTHER DEDUCTIONS | 9,021,740.75 | 1,152,356.52 | - 515,981.27 | 1,469,483.62 | 11,127,599,62 |
| TO CONTINGENCIES RESERVE | \$ 21,404,354.29 | \$ -6,365,583.21 | \$ -8,395,914.67 | \$ 1,207,099.44 | \$ 7,849,955.85 |
| | PERCENTAGE | 1 | DISTRIBUTION OF SUBSCRIBER INCOME | | |
| HOSPITAL SERVICES INCURRED ADMINISTRATIVE EXPENSE CONTINGENCIES RESERVE | 95.95 3.12 .93 100.00 | 102.59 3.66 -6.25 100.00 | 101.41 4.21 -5.62 100.00 | 96.32 3.83 15 100.00 | 96.88 3.3119 |
| Persons Protected Contingencies Reserve Per Capita Contingencies Reserve in months of Hospital and Administrative Expense | 1,772,264 hapita \$12.07 onths of 2.27 | 1,775,411 \$8.47 | 1,787,034 \$3.72 | 1,785,875 \$4.40 | |
| 4 | | | | | |

Cleveland Blue Cross began operations July , 1934. Akron Blue Cross began operations January, 1937.



SUBSCRIBERS December 31, 1971

| | | | BLUE CROS | SS FU | LL SE | CTED (A) CRVICE | | (37) (7) (7) | mom 4.7 |
|--------------|------------------------|------------------------|----------------------|--------|-------|----------------------------|---------------------|--------------|-----------|
| DEDCO | NC DDOTECTED | AND CEDUED | 65 | IND | IV. | FAMILY | COMBINED | SERVED (B) | TOTAL |
| PERSUI | NS PROTECTED | AND SERVED | | | | | | | |
| | vious Month. | | 164,207 | | | 1,394,877 | 1,762,249 | | 1,773,153 |
| As | itions of this Date | • • • • • • • • • • • | 164,217 | - | ,191 | $\frac{22,425}{1,417,302}$ | 23,626 1,785,875 | | 23,964 |
| CONTRA | ACTS | | | | | | | | |
| | vious Month. | | 164,207 | | ,165 | 357,750 | 725,122 | | 728,958 |
| | itions of this Date | | $\frac{10}{164,217}$ | | ,191 | 5,724 363,474 | 6,925 | 128 3,964 | 7,053 |
| | | | AT 1 | END OF | CALE | NDAR YEAR | | | |
| | PROTECTED | (A) | | | PR | OTECTED (A) | | PER | SONS |
| YEAR | CONTRACTS | PERSONS | 3 | YEAR | | TRACTS | PERSONS | | VED (B) |
| 1934 | 3,220 | 3,220 | | 1953 | 6 | 25,723 | 1,557,370 | | |
| 1935 | 18,473 | 18,473 | | 1954 | | 34,535 | 1,581,975 | | |
| 1936 | 42,500 | 42,500 | | 1955 | 6 | 62,865 | 1,697,557 | | |
| 1937 | 91,654 | 91,654 | | 1956 | 6 | 70,460 | 1,733,542 | | |
| 1938 | 116,974 | 173,944 | | 1957 | 6 | 74,141 | 1,778,509 | | |
| 1939 | 171,212 | 316,425 | | 1958 | 6 | 66,132 | 1,770,623 | | |
| 1940 | 238,027 | 464,979 | | 1959 | 6 | 83,681 | 1,825,097 | | |
| 1941 | 304,808 | 617,294 | | 1960 | | 72,701 | 1,801,331 | 43, | 870 |
| 1942 | 322,284 | 697,595 | | 1961 | | 63,820 | 1,780,567 | 43, | |
| 1943 | 369,350 | 786,387 | | 1962 | | 51,235 | 1,742,035 | | |
| 1944 | 399,731 | 854,274 | | 1963 | | 43,245 | 1,710,422 | | |
| 1945 | 401,889 | 870,241 | | 1964 | | 46,084 | 1,719,330 | | |
| 1946 | 473,163 | 1,036,063 | | 1965 | | 55,254 | 1,728,436 | | |
| 1947 | 489,381 | 1,083,538 | | 1966 | | 88,713 | 1,674,791 | 71, | |
| 1948 | 490,775 | 1,102,656 | | 1967 | | 67,585 | 1,686,026 | 79, | |
| 1949 | 493,275 | 1,130,716 | | 1968 | | 05,387 | 1,772,264 | | |
| 1950 | 542,807 | 1,258,858 | | 1969 | | 11,301 | 1,775,411 | 48, | |
| 1951 1952 | 566,388 599,716 | 1,351,566 1,434,332 | | 1970 | 7 | 21,770 | 1,787,034 | 20, | 997 |

- (A) Persons are considered protected if B.C.N.O. has issued the contract to the subscriber.
- (B) Persons are considered served if another Blue Cross Plan has issued the contract to the subscriber under a National Plan and B.C.N.O. has agreed with the Plan to service the hospital benefits for the local subscribers.
- (C) Medicare effective July 1, 1966.



BLUE CROSS OF NORTHEAST OHIO

PINANCIAL AND SPATISTICAL STATEMENTS

DECTEMBER: 1971

